



Central University of
Technology, Free State

JOIN THE TEAM

Ubuntu

Integrity

Diversity

Innovation

Excellence

Commercialisation Officer (P9)



Bloemfontein Campus

RESEARCH, INNOVATION AND ENGAGEMENT | Innovation and Technology Transfer | Ref 6040



About the
position

Main purpose of the job

The Commercialisation Officer will be responsible for assisting the maturation and commercialisation of intellectual property (IP) emanating from CUT's research and development activities. This involves three key activities:

- i. Assisting the development of commercialisation strategies for technologies in the IP portfolio.
- ii. Assisting the facilitation of funder relationships in order to secure funding to enable technology maturation.
- iii. Supporting the commercialisation of IP through:

- Assisting in identifying suitable licensees and participating in the CUT team negotiating the terms of license agreements.
- Assisting in the creation of spin-out companies and associated business plan development, where appropriate.

The incumbent will provide support that stretches over multidisciplinary areas including techno-economic evaluation; market research; commercialisation strategy development; fundraising; innovation project management; internal and external stakeholder engagement; marketing and promotion of CUT technologies, input into IP management gate reviews and supporting IP transactions and sharing of knowledge with regional and national innovation ecosystem.

Main tasks

1. Pipeline Development/ Commercial opportunity identification and evaluation	2. Innovation funding and seed fund management
3. Commercial analysis and market research	4. Commercialisation strategy and technology development
5. Intellectual Property/ Technology Marketing	6. Business plan / funding proposal review and start-up support



About the
appointment

Nature of appointment

3-year fixed term support services contract

Minimum salary scale (Total Cost to Company)

R 539 916 per annum
2023 Salary Scales to be determined

Note: CUT applies an internal parity model to determine remuneration that complies with the principle of "equal pay for work of equal value". Accordingly, the preferred candidate may expect an offer that is in line with their qualifications and years of similar experience. Please contact the Recruitment office for more information on the applicable salary scale.



What are we
looking for?

Minimum Qualification/ Knowledge and/or Experience

- A Bachelor of Science or a Bachelor of Engineering.
- 2 years relevant experience in the technology/IP commercialisation environment.

Desired Qualification, Knowledge and/or Experience

- A Bachelor of Science (Honours) or a Bachelor of Engineering (Honours) or a postgraduate qualification (MSc or MEng) in a technical field, plus a business or commercial qualification
- Formal training in project management or experience in managing multi-disciplinary and multi-party projects in the technology transfer environment.
- Preferably a SARIMA member
- Preferably working towards RTTP certification



Interested?

Job-Related Enquiries

Mr F Matongo ✉ fmatongo@cut.ac.za

Remuneration, Benefits and Process Enquiries

Recruitment Office ✉ jobs@cut.ac.za

To find out more or to apply, visit www.cut.ac.za/careers or
<https://cut-employee.simplify.hr/>

CLOSING DATE FOR APPLICATIONS – 27 January 2023

THINKING BEYOND